

# Enhancing Performance through Personality Decoding - Part 2

## Objectives

To provide the knowledge and skills required to integrate acquired personality decoding techniques in order to maximize potential, adopt a proactive approach to developing professional relationships, enhance work performance and contribute to the success of one's team and organization.

## Targeted audience

Any audience.

## Prerequisite

Knowledge of personality decoding principles (Course CH187).

## Content

- In-depth analysis and integration of the 9 sources of motivation in order to be able to rapidly identify the various manifestations of personality profiles in the character of individuals
- Understanding and decoding the organizational and motivational structures of each personality profile
- Nuances of the model for understanding the factors that inspire motivation, mastering the weaknesses of one's own profile, and increasing the accuracy of your analysis of self and others
- Identifying the affinities and strengths of the various personality profiles
- Understanding how each personality profile contributes to the success of a team
- Communication modes and attention filters of each profile
- Advanced tools for decoding behaviour and perceiving hidden intentions in order to better anticipate behaviour and personality changes
- Detecting and understanding how each personality profile reacts to change, conflict and stress in the workplace
- Management strategies for creating a climate of confidence, increasing credibility and mobilizing partners through personal integrity

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DURATION  
**2 DAYS**

REGULAR FEE  
**945 \$**

PREFERENTIAL  
FEE  
**850 \$**

## Select the training date\*

Gatineau	April 28 to April 29 2020
Montreal	July 6 to July 7 2020
Quebec City	September 21 to September 22 2020
Gatineau	October 15 to October 16 2020
Montreal	November 5 to November 6 2020

## Accreditation and partners association



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