

Coaching a Winning Team

 Top pick

DURATION
2 DAYS

REGULAR FEE
945 \$

PREFERENTIAL FEE
850 \$

Objectives

To provide the knowledge and skills required to build a team that is capable of effectively dealing with the many challenges faced by today's businesses while ensuring that each team member's abilities is used to its fullest potential.

Targeted audience

Anyone who is called upon to supervise staff members.

Prerequisite

None.

Content

- The benefits and rewards of coaching
- Coach and Manager: similarities, differences and adaptation
- Roles and functions of a coach: communicator, facilitator, trainer, guide and evaluator
- Coaching skills: assessment grid and skills to develop
- Traditional management vs. team coaching: authority vs. guidance, individualism vs. partnership, discipline vs. accountability, human resources management vs. human potential management
- Team meetings: a key ingredient
- Creating and building a winning team: identity, values, belief, abilities, behaviours and environment
- Identifying long-term solutions
- Managing change
- Communication techniques and strategies
- Coaching generations Y and C
- The five main dysfunctions of a team (assessment grid)
- Suggestions for managing performance: knowledge assessment
- Preparing a training plan
- The mechanisms of motivation
- Traps to avoid
- Tool kit

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<http://www.technologia.com/en/human-capital-and-management/managing-teams/coaching-a-winning-team/>

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DATES*

Montreal	September 16 to September 17 2019
Quebec City	November 12 to November 13 2019
Montreal	November 25 to November 26 2019

Accreditation and partners association



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