

**GE350****BRMP CERTIFICATION**

# Business Relationship Management Professional - BRMP

**DURATION**  
**3 DAYS****REGULAR FEE**  
**2 750 \$****PREFERENTIAL FEE**  
**2 400 \$**

## Objectives

The Business Relationship Management Professional course covers all of the key aspects related to establishing and maintaining the relationship between a service (or product) provider and the internal or external clients of an organization.

## Targeted audience

Personnel of any supplier organization responsible for the relationship with business departments and clients.

## Prerequisite

None.

## Content

- Key terms and facts related to the role and aptitudes of the business relationship management professional
- Key concepts related to the business relationship management context
- Key terms and facts related to strategic partnership concepts
- Key concepts, approaches and techniques related to strategic partnership
- Key terms and facts related to strategy formulation, planning business aptitudes and value management
- Key concepts, approaches and techniques related to strategy formulation, planning business aptitudes and value management
- Key terms and facts related to portfolio management
- Key concepts, approaches and techniques related to portfolio management and business supplier governance
- Key terms and facts related to the management of business transition
- Key concepts, approaches and techniques related to management of business transition
- Facts and terms related to the concepts of the supplier domain
- Facts and terms related to the concepts of effective communication
- Exam preparation
- Exam certification

## Material Note

Course material is based on the BRM: BRMSyllabus Combined V2.1.

## Exam Note

Exam note: Practice exams provided by DASA will be distributed to participants in order to help them prepare for the certification exam.

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<http://www.technologie.com/en/project-management-and-processes/brmp-certification/business-relationship-management-professional-brmp/>

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## Select the training date\*

Montreal	April 27 to April 29 2020
Ottawa	April 27 to April 29 2020
Quebec City	May 25 to May 27 2020
Gatineau	May 25 to May 27 2020
Montreal	May 25 to May 27 2020
Gatineau	September 21 to September 23 2020
Montreal	September 21 to September 23 2020
Quebec City	September 21 to September 23 2020
Montreal	October 26 to October 28 2020
Ottawa	October 26 to October 28 2020